

WESSA TRAINING

NATIONAL CERTIFICATE: NEW VENTURE CREATION
(SMME)

#NewVentureSkills

NQF L2 | 138 CREDITS
SAQA QUALIFICATION ID 49648

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MODULE 1 - LITERACY (20 CREDITS)		
UNIT STANDARD	DESCRIPTION	CREDITS
8967	Use language and communication in occupational learning programmes	5
8963	Access and use information from texts	5
8962	Maintain and adapt oral/signed communication	5
8964	Write /present for a defined context	5
MODULE 2 - NUMERACY (16 CREDITS)		
UNIT STANDARD	DESCRIPTION	CREDITS
7480	Demonstrate understanding of rational and irrational numbers and number systems	3
9009	Apply basic knowledge of statistics and probability to influence the use of data and procedures in order to investigate life related problems	3
9007	Work with a range of patterns and functions and solve problems	5
7469	Use mathematics to investigate and monitor the financial aspects of personal and community life	2
9008	Identify, describe, compare, classify, explore shape and motion in 2- and 3-dimensional shapes in different contexts	3
MODULE 3 – BUSINESS COMMUNICATION (9 CREDITS)		
UNIT STANDARD	DESCRIPTION	CREDITS
114974	Apply the basic skills of customer service	2
13929	Co-ordinate meetings, minor events and travel arrangements	3
13934	Plan and prepare meeting communications	4
MODULE 4 - PROFESSIONAL BEHAVIOUR (11 CREDITS)		
UNIT STANDARD	DESCRIPTION	CREDITS
113924	Apply basic business ethics in a work environment	2
114959	Behave in a professional manner in a business environment	4
13912	Apply knowledge of self and team in order to develop a plan to enhance team performance	5
MODULE 5 - FINANCING IN A NEW VENTURE (23 CREDITS)		
UNIT STANDARD	DESCRIPTION	CREDITS
119666	Determine financial requirements of a new venture	8
119674	Manage finances for a new venture	10
13932	Prepare and process documents for financial and banking processes	5
MODULE 6 - BUSINESS OPERATIONS (35 CREDITS)		
UNIT STANDARD	DESCRIPTION	CREDITS
119667	Identify the composition of a selected new venture's industry/ sector and its procurement systems	8
13933	Plan, monitor and control an information system in a business environment	3
119712	Tender for business or work in a selected new venture	8
119670	Produce a business plan for a new venture	8
119668	Manage business operations	8
MODULE 7- MARKETING IN A NEW VENTURE CREATION (20 CREDITS)		
UNIT STANDARD	DESCRIPTION	CREDITS
119673	Identify and demonstrate entrepreneurial ideas and opportunities	7
119669	Match new venture opportunity to market needs	6
119672	Manage marketing and selling processes of a new venture	7
MODULE 8 - LEGISLATIVE REQUIREMENTS (5 CREDITS)		
UNIT STANDARD	DESCRIPTION	CREDITS
9964	Apply health and safety to a work area	3
13936	Outline the legal environment of a selected industry	2

NOTE: SELECTED INDIVIDUAL UNIT STANDARDS AND MODULES MAY BE DELIVERED AS STANDALONE SHORT COURSES OR SKILLS PROGRAMMES SUBJECT TO APPROVAL BY THE SETA T&C'S APPLY